



DATA HIGHLIGHTS: 2017

The total number of 2017 South Fork sales increased **+10.4%** compared to 2016 (2,150 in 2017 vs. 1,947 in 2016), and the total dollar volume rose **+9.2%** to **\$3.92B**.

The average sales price in the Hamptons remained nearly the same as 2016 (-1.1%), at **\$1,824,554** and the median price rose 4% to **\$988,000**.



16 Palma Terrace, East Hampton. Halstead.com Web# 33491



74 Hampton Road, Amagansett Halstead.com Web# 40531

Data for this report is sourced from The Long Island Real Estate Report.

Of the 41 sales over **\$10M** on the East End in 2017, **14** were in Southampton Village.

34.7% of all sales on the South Fork in 2017 were between \$500,000 and \$1,000,000.

The number of sales on the North Fork rose 4.5% to 938 in 2017, while total dollar volume increased **+9.6%** to \$514,208,721.

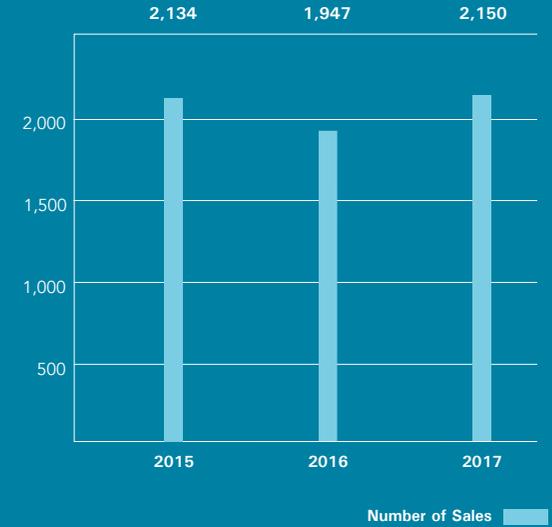
Cover Property: 34 Longview Road, Southampton. Halstead.com Web# 33696

THE HAMPTONS

AVERAGE AND MEDIAN SALE PRICE



NUMBER OF SALES

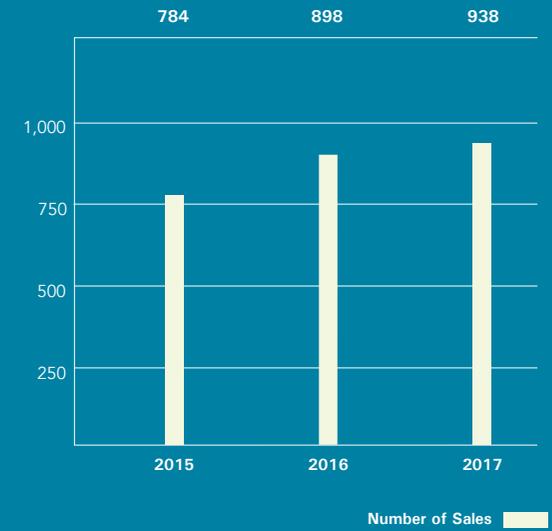


NORTH FORK

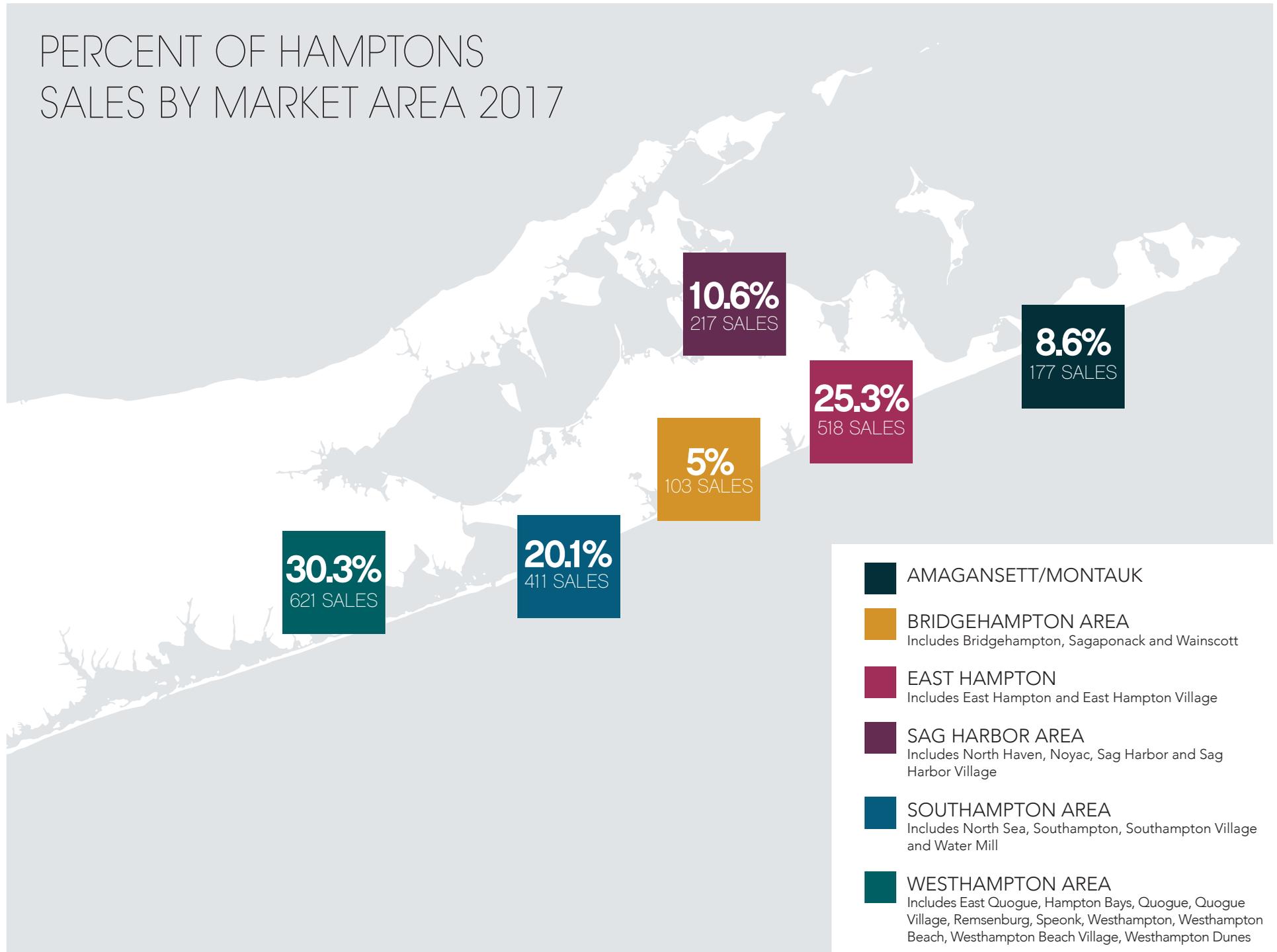
AVERAGE AND MEDIAN SALE PRICE



NUMBER OF SALES



PERCENT OF HAMPTONS SALES BY MARKET AREA 2017



- AMAGANSETT/MONTAUK**
- BRIDGEHAMPTON AREA**
Includes Bridgehampton, Sagaponack and Wainscott
- EAST HAMPTON**
Includes East Hampton and East Hampton Village
- SAG HARBOR AREA**
Includes North Haven, Noyac, Sag Harbor and Sag Harbor Village
- SOUTHAMPTON AREA**
Includes North Sea, Southampton, Southampton Village and Water Mill
- WESTHAMPTON AREA**
Includes East Quogue, Hampton Bays, Quogue, Quogue Village, Remsenburg, Speonk, Westhampton, Westhampton Beach, Westhampton Beach Village, Westhampton Dunes

THE HAMPTONS LONG-TERM TRENDS 2000 - 2017 DOLLAR VOLUME



THE HAMPTONS LONG-TERM TRENDS 2000 - 2017 AVERAGE AND MEDIAN PRICES



THE HAMPTONS LONG-TERM TRENDS 2000 - 2017 NUMBER OF SALES



SOUTH FORK SINGLE-FAMILY HOMES

75% of the individual towns saw increases or stable numbers of sales in 2017.

Wainscott (-38.1%) and North Haven (-14.7%) experienced the largest decline in the number of sales. Sag Harbor Village and Sagaponack also saw decreases in total sales.

AMAGANSETT

	Average Price	Median Price	Sales
2015	\$1,985,000	\$2,512,283	85
2016	\$1,784,225	\$2,855,569	66
2017	\$1,800,000	\$2,605,982	71

BRIDGEHAMPTON

	Average Price	Median Price	Sales
2015	\$3,000,000	\$4,627,304	116
2016	\$2,200,000	\$4,236,454	77
2017	\$2,160,750	\$3,045,477	84

EAST HAMPTON

	Average Price	Median Price	Sales
2015	\$859,000	\$1,190,991	395
2016	\$850,000	\$1,124,745	369
2017	\$900,000	\$1,182,306	448

EAST HAMPTON VILLAGE

	Average Price	Median Price	Sales
2015	\$3,550,000	\$5,604,971	64
2016	\$2,400,000	\$6,401,012	53
2017	\$3,100,000	\$4,988,611	57

EAST QUOGUE

	Average Price	Median Price	Sales
2015	\$581,250	\$744,440	88
2016	\$550,046	\$659,816	92
2017	\$590,000	\$649,262	122

HAMPTON BAYS

	Average Price	Median Price	Sales
2015	\$410,000	\$523,605	225
2016	\$420,000	\$512,384	241
2017	\$476,250	\$574,707	244

MONTAUK

	Average Price	Median Price	Sales
2015	\$987,500	\$1,488,454	98
2016	\$1,012,000	\$1,449,442	90
2017	\$999,500	\$1,473,554	106

NORTH HAVEN

	Average Price	Median Price	Sales
2015	\$1,415,000	\$2,004,362	34
2016	\$2,475,000	\$4,151,416	34
2017	\$1,900,000	\$2,655,396	29

SOUTH FORK SINGLE-FAMILY HOMES

The Westhampton Area had the highest number of sales with 621 (30.3% of total sales), followed by the East Hampton Area with 518 sales (25.3% of the total).

QUOGUE VILLAGE

	Average Price	Median Price	Sales
2015	\$1,775,000	\$2,313,148	61
2016	\$1,825,000	\$2,689,870	41
2017	\$2,250,000	\$2,257,155	53

REMSENBURG

	Average Price	Median Price	Sales
2015	\$820,000	\$1,343,604	37
2016	\$875,000	\$1,413,833	39
2017	\$800,000	\$889,261	39

SAG HARBOR

	Average Price	Median Price	Sales
2015	\$881,500	\$1,072,846	110
2016	\$922,558	\$1,269,962	110
2017	\$1,239,541	\$1,527,122	111

SAG HARBOR VILLAGE

	Average Price	Median Price	Sales
2015	\$1,200,000	\$1,768,455	77
2016	\$1,437,500	\$1,939,420	82
2017	\$1,500,000	\$1,988,777	77

SAGAPONACK

	Average Price	Median Price	Sales
2015	\$4,387,500	\$5,562,011	28
2016	\$2,410,000	\$4,119,828	22
2017	\$5,750,000	\$7,374,526	19

SHELTER ISLAND

	Average Price	Median Price	Sales
2015	\$775,000	\$1,098,573	75
2016	\$920,000	\$1,297,276	85
2017	\$820,000	\$1,302,284	75

SOUTHAMPTON

	Average Price	Median Price	Sales
2015	\$800,000	\$1,237,334	229
2016	\$875,000	\$1,496,428	189
2017	\$950,000	\$1,261,352	223

SOUTHAMPTON VILLAGE

	Average Price	Median Price	Sales
2015	\$2,400,000	\$4,588,256	119
2016	\$2,350,000	\$4,339,666	85
2017	\$2,800,000	\$5,419,955	101

SOUTH FORK SINGLE-FAMILY HOMES

Quogue and East Quogue saw the largest increases in the number of sales, with a 29.3% and 32.6% rise respectively.

WAINSCOTT

	Average Price	Median Price	Sales
2015	\$1,810,000	\$3,229,240	25
2016	\$1,760,000	\$3,604,333	21
2017	\$2,400,000	\$2,801,346	13

WATER MILL

	Average Price	Median Price	Sales
2015	\$2,640,000	\$3,578,065	99
2016	\$2,750,000	\$3,895,651	73
2017	\$3,175,000	\$4,326,868	87

WESTHAMPTON

	Average Price	Median Price	Sales
2015	\$808,500	\$1,069,091	42
2016	\$700,000	\$848,876	55
2017	\$820,000	\$1,114,229	56

WESTHAMPTON BEACH

	Average Price	Median Price	Sales
2015	\$770,000	\$1,217,918	30
2016	\$515,000	\$733,551	30
2017	\$600,500	\$1,233,739	36

WESTHAMPTON BEACH VILLAGE

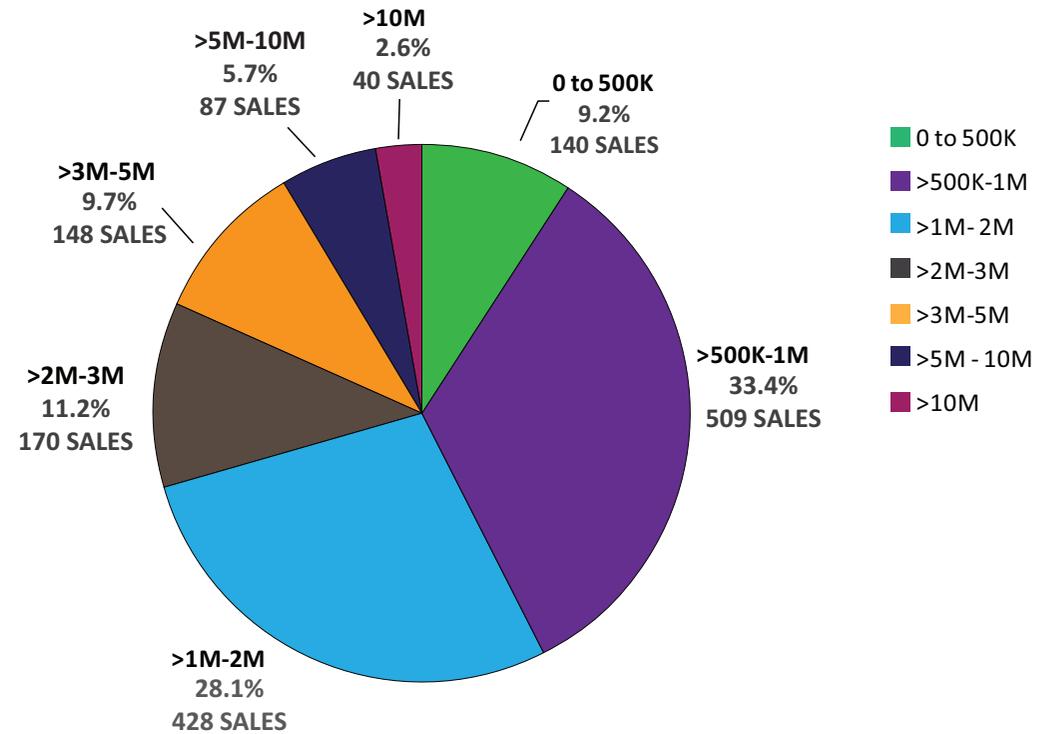
	Average Price	Median Price	Sales
2015	\$1,250,000	\$1,703,891	61
2016	\$1,050,000	\$1,496,319	55
2017	\$1,087,500	\$1,768,211	60

WESTHAMPTON DUNES

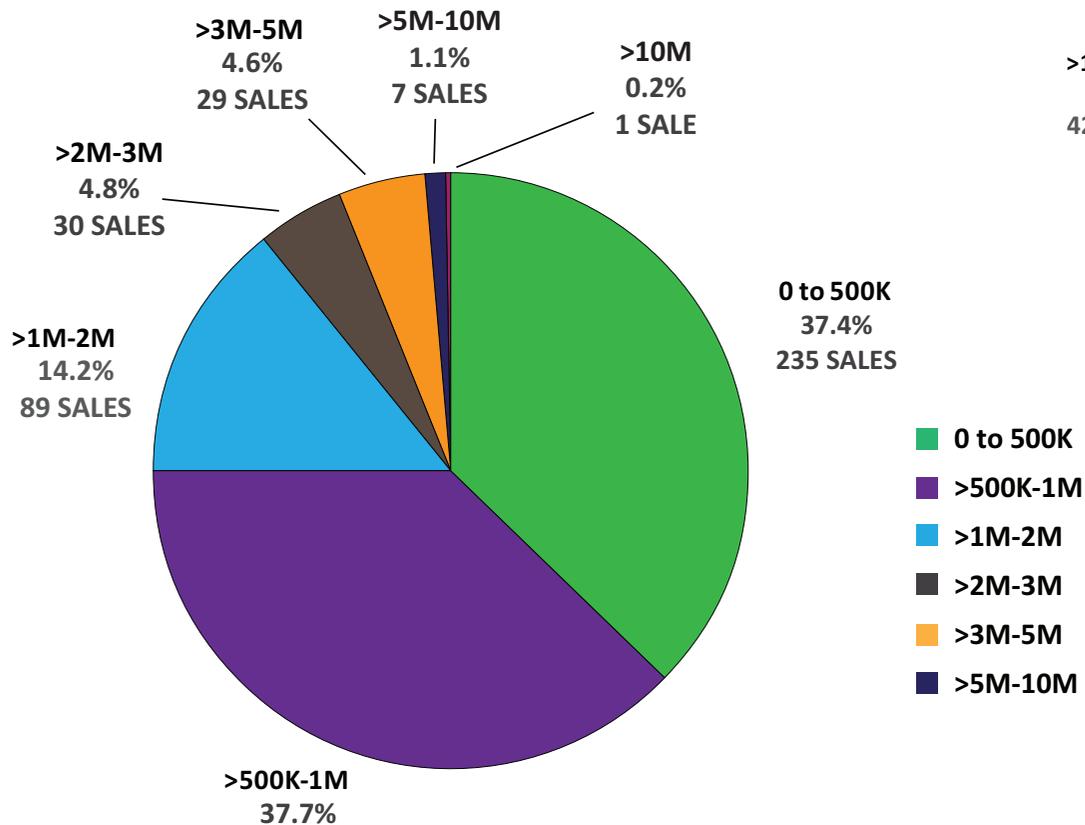
	Average Price	Median Price	Sales
2015	\$2,499,000	\$2,476,063	11
2016	\$2,070,000	\$2,204,963	12
2017	\$2,025,000	\$2,295,909	11

PERCENT OF HAMPTONS SALES BY PRICE 2017

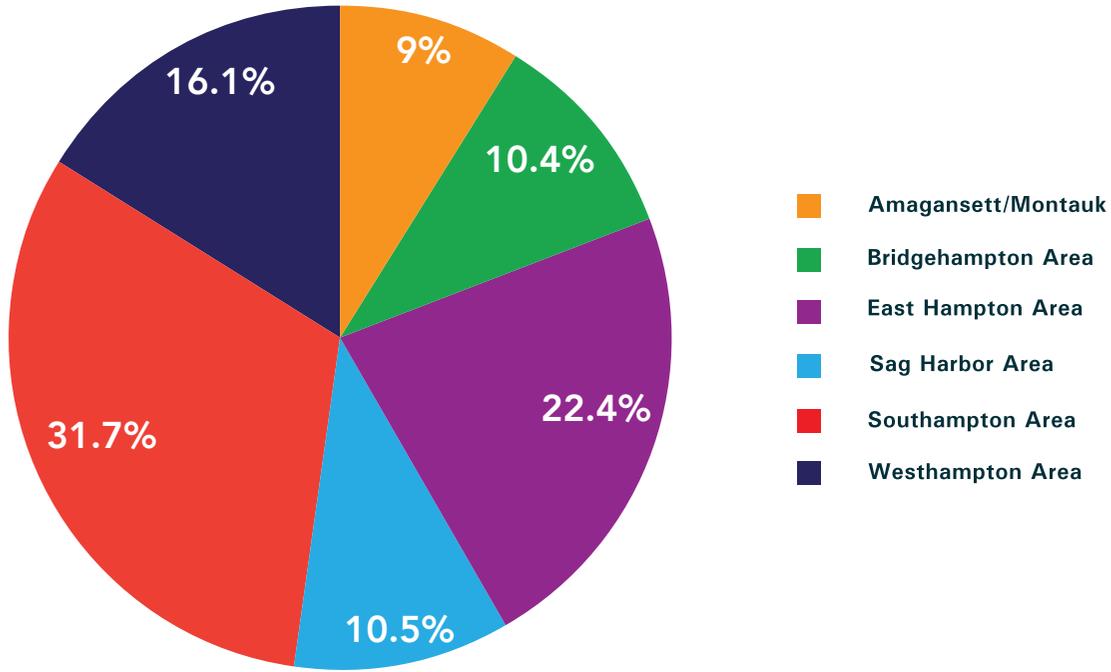
HAMPTONS EAST OF THE SHINNECOCK CANAL



HAMPTONS WEST OF THE SHINNECOCK CANAL



HAMPTONS DOLLAR VOLUME BY AREA 2017



NORTH FORK SINGLE-FAMILY HOMES

The average sales price for 2017 on the North Fork rose **+4.9%** compared to 2016, to \$548,197.

92% of sales on the North Fork in 2017 were under \$1M.

AQUEBOGUE

	Average Price	Median Price	Sales
2015	\$415,000	\$453,556	53
2016	\$408,000	\$432,287	48
2017	\$414,000	\$461,527	41

BAITING HOLLOW

	Average Price	Median Price	Sales
2015	\$369,993	\$337,447	19
2016	\$410,000	\$426,116	31
2017	\$431,500	\$458,876	36

CUTCHOGUE

	Average Price	Median Price	Sales
2015	\$550,000	\$677,278	68
2016	\$615,000	\$759,108	83
2017	\$602,100	\$869,873	66

EAST MARION

	Average Price	Median Price	Sales
2015	\$522,500	\$693,161	28
2016	\$571,250	\$731,971	24
2017	\$540,000	\$559,628	16

GREENPORT

	Average Price	Median Price	Sales
2015	\$455,000	\$501,558	32
2016	\$412,900	\$573,100	40
2017	\$481,500	\$580,263	34

GREENPORT VILLAGE

	Average Price	Median Price	Sales
2015	\$445,000	\$458,587	29
2016	\$535,000	\$543,765	31
2017	\$490,000	\$549,524	29

JAMESPORT

	Average Price	Median Price	Sales
2015	\$429,500	\$480,259	22
2016	\$438,500	\$522,193	29
2017	\$427,500	\$450,422	31

LAUREL

	Average Price	Median Price	Sales
2015	\$495,000	\$689,821	22
2016	\$450,500	\$646,436	25
2017	\$490,000	\$685,577	21

NORTH FORK SINGLE-FAMILY HOMES

The median price for 2017
on the North Fork rose
+3.6% compared to
2016, to \$440,500.

MANORVILLE

	Average Price	Median Price	Sales
2015	\$285,000	\$285,000	2
2016	\$310,000	\$310,000	1
2017	\$348,284	\$332,095	3

MATTITUCK

	Average Price	Median Price	Sales
2015	\$470,000	\$591,791	82
2016	\$445,000	\$613,141	77
2017	\$545,000	\$729,206	86

NEW SUFFOLK

	Average Price	Median Price	Sales
2015	\$828,750	\$2,026,375	4
2016	\$608,000	\$552,000	4
2017	\$657,500	\$724,000	6

ORIENT

	Average Price	Median Price	Sales
2015	\$800,000	\$934,757	27
2016	\$732,000	\$862,630	27
2017	\$799,000	\$861,212	25

PECONIC

	Average Price	Median Price	Sales
2015	\$570,000	\$1,765,389	9
2016	\$780,000	\$729,393	15
2017	\$661,750	\$945,305	20

RIVERHEAD

	Average Price	Median Price	Sales
2015	\$269,250	\$300,944	146
2016	\$280,000	\$339,072	174
2017	\$300,000	\$342,287	195

SOUTH JAMESPORT

	Average Price	Median Price	Sales
2015	\$595,666	\$669,583	7
2016	\$470,000	\$437,250	6
2017	\$593,750	\$710,538	8

SOUTHOLD

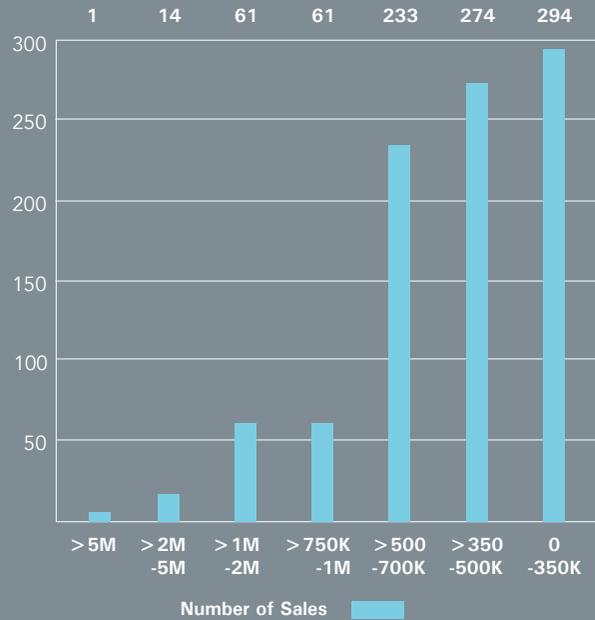
	Average Price	Median Price	Sales
2015	\$475,895	\$600,201	135
2016	\$496,250	\$602,374	130
2017	\$550,000	\$632,868	173



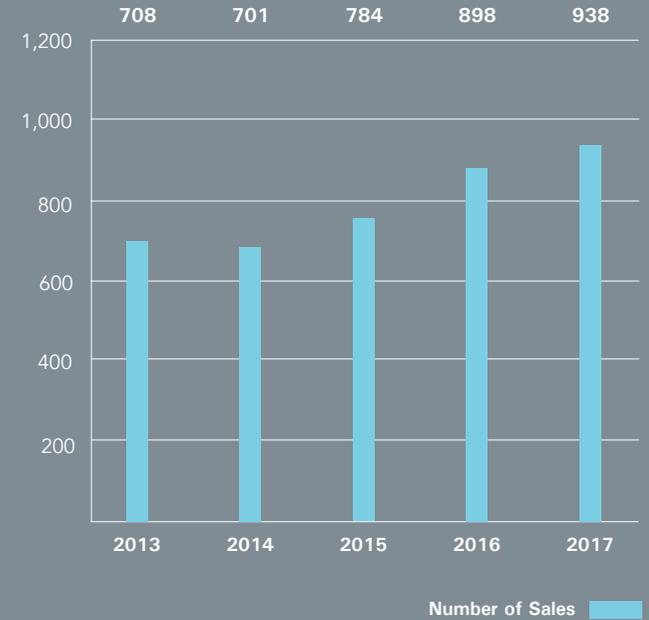
Toilsome Lane, East Hampton Halstead.com WEB# 34991

NORTH FORK SINGLE-FAMILY HOMES

2017 PRICE BREAKDOWN



NUMBER OF SALES: FIVE-YEAR COMPARISON



For this report North Fork Area consists of Aquebogue, Baiting Hollow, Calverton, Cutchogue, East Marion, Greenport, Greenport Village, Jamesport, Laurel, Manorville, Mattituck, New Suffolk, Orient, Peconic, Riverhead, South Jamesport, Southold, Wading River



OFFICES

HAMPTONS

EAST HAMPTON
2 Newtown Lane
East Hampton, NY 11937
631.324.6100

SOUTHAMPTON

31 Main Street
Southampton, NY 11968
631.283.2883

MANHATTAN

PARK AVENUE
499 Park Avenue
New York, NY 10022
212.734.0010

EAST SIDE

770 Lexington Avenue
New York, NY 10065
212.317.7800

WEST SIDE

408 Columbus Avenue
New York, NY 10024
212.769.3000

VILLAGE

831 Broadway
New York, NY 10003
212.381.6500

SOHO

451 West Broadway
New York, NY 10012
212.381.4200

HARLEM

2169 Frederick Douglass Boulevard
New York, NY 10026
212.381.2570

WASHINGTON HEIGHTS

819 West 187th Street
New York, NY 10033
212.381.2452

BRONX

RIVERDALE JOHNSON
3531 Johnson Avenue
Riverdale, NY 10463
718.878.1700

RIVERDALE MOSHOLU

5626 Mosholu Avenue
Riverdale, NY 10471
718.549.4116

BROOKLYN

BROOKLYN HEIGHTS
122 Montague Street
Brooklyn, NY 11201
718.613.2000

NORTH SLOPE

76 Seventh Avenue
Brooklyn, NY 11217
718.399.2222

PARK SLOPE

160 7th Avenue
Brooklyn, NY 11215
718.878.1960

COBBLE HILL

162 Court Street
Brooklyn, NY 11201
718.613.2020

BEDFORD STUYVESANT

316 Stuyvesant Avenue
Brooklyn, NY 11233
718.613.2800

BEDFORD STUYVESANT

1191 Bedford Avenue
Brooklyn, NY 11216
N/A

SOUTH SLOPE

1214 8th Avenue
Brooklyn, NY 11215
718.878.1888

FORT GREENE

725 Fulton Street
Brooklyn, NY 1127
718.613.2800

HUDSON VALLEY

HUDSON

526 Warren Street
Hudson, NY 12534
518.828.0181

CONNECTICUT

DARIEN

671 Boston Post Road
Darien, CT 06820
203.655.1418

NEW CANAAN - ELM STREET

183 Elm Street
New Canaan, CT 06840
203.966.7800

NEW CANAAN - SOUTH AVENUE

6 South Avenue
New Canaan, CT 06840
203.966.7772

ROWAYTON

140 Rowayton Avenue
Rowayton, CT 06853
203.655.1418

GREENWICH

125 Mason Street
Greenwich, CT 06830
203.869.8100

STAMFORD

1099 High Ridge Road
Stamford, CT 06905
203.329.8801

WESTPORT

379 Post Road East
Westport, CT 06880
203.221.0666

WILTON

21 River Road
Wilton, CT 06897
203.762.8118

QUEENS

LONG ISLAND CITY

47-12 Vernon Boulevard
Queens, NY 1110
718.878.1800

FOREST HILLS

108-23 Ascan Avenue
Forest Hills, NY 11375
Main #: 718-520-0303

NEW JERSEY

HOBOKEN

200 Washington Street
Hoboken, NJ 07030
201.478.6700

MONTCLAIR

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Montclair, NJ 07030
973.744.6033

CORPORATE

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New York, NY 10065
212.381.3208

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445 Park Avenue
New York, NY 10022
212.521.5703

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770 Lexington Avenue
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212.381.6521

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SVP of Research.

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