



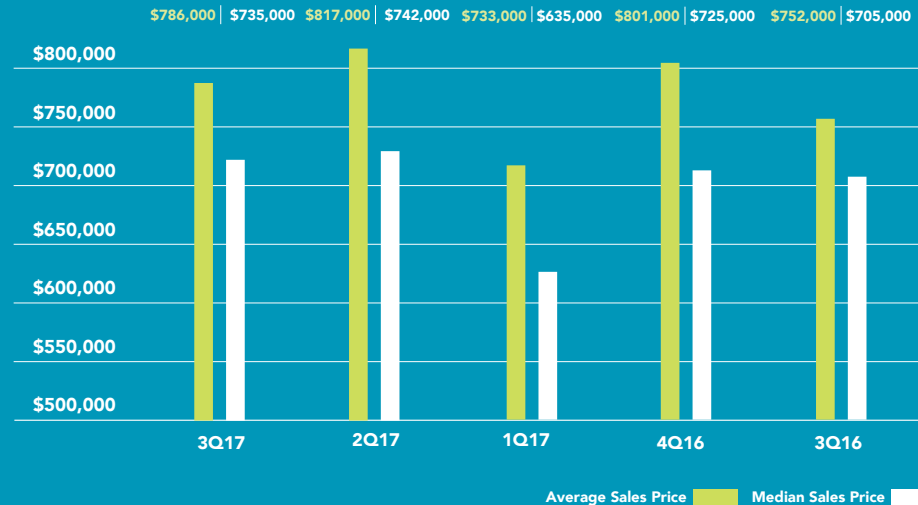
Montclair

SINGLE FAMILY HOMES

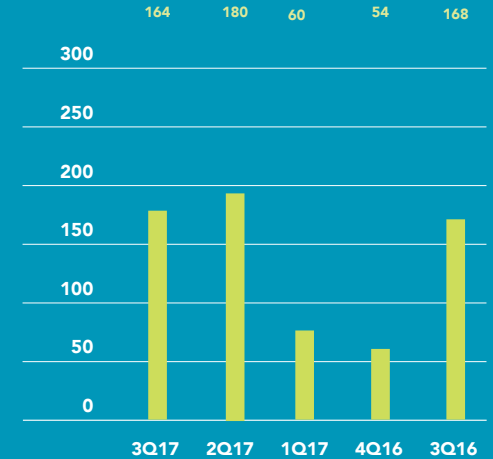
The average sale price reached \$786,000, an increase of 5% over prior year. The median sale price also rose ending at \$735,000 or 4% higher than prior year.

There were slightly fewer closed sales with 164 closings versus 168 during the same period last year. Single Family Homes spent an average of 36 days on market with sellers gaining, on average, 105% of original asking price.

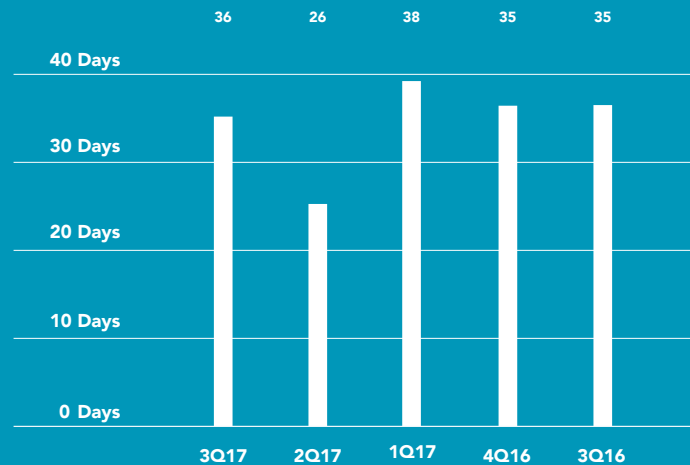
AVERAGE AND MEDIAN SALES PRICE



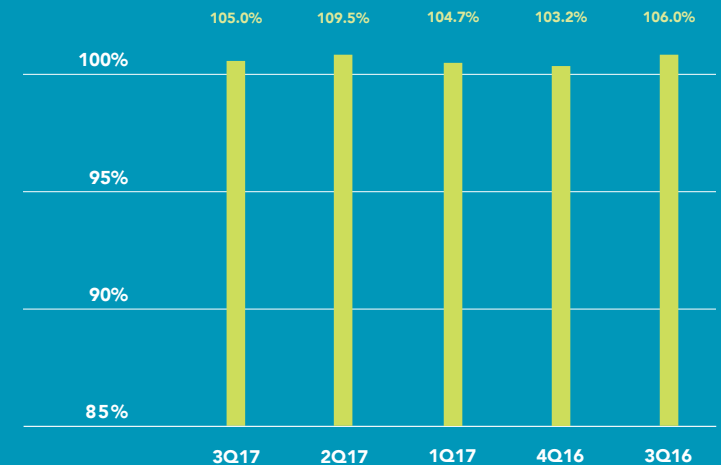
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE



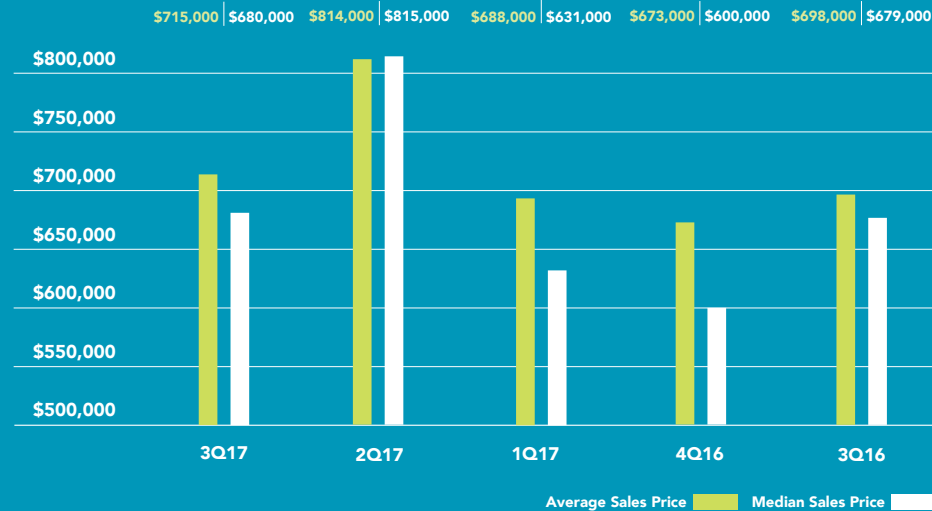
Glen Ridge

SINGLE FAMILY HOMES

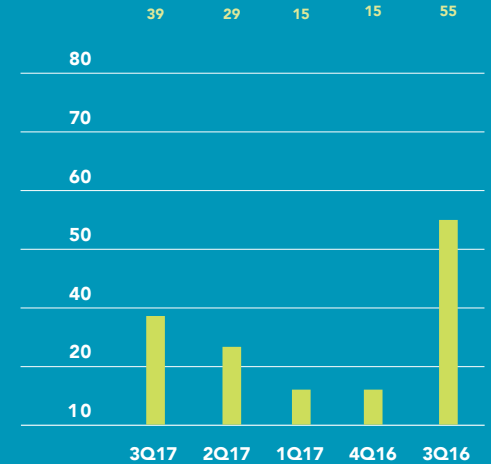
The average sale price of Single Family Home sales was \$715,000, a modest 2% increase over prior year. The median sale price was unchanged from prior year.

There were only 39 closed sales this period with an average of 34 days on market and sellers receiving approximately 106% of asking price. Far less inventory this year led to the 29% decline in the number of sales as compared with the 55 closed sales in 3Q 2016.

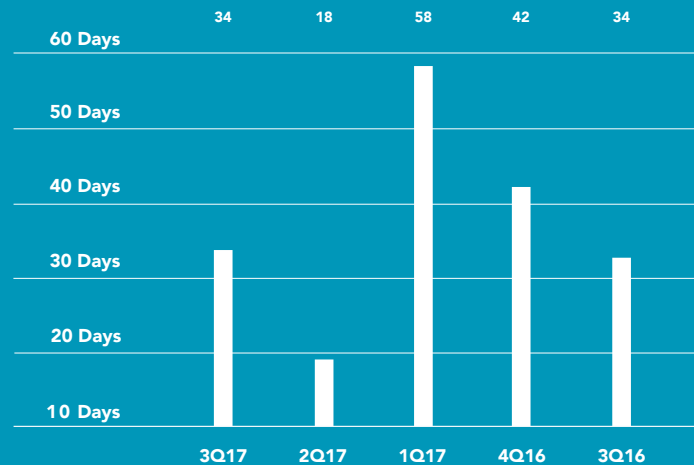
AVERAGE AND MEDIAN SALES PRICE



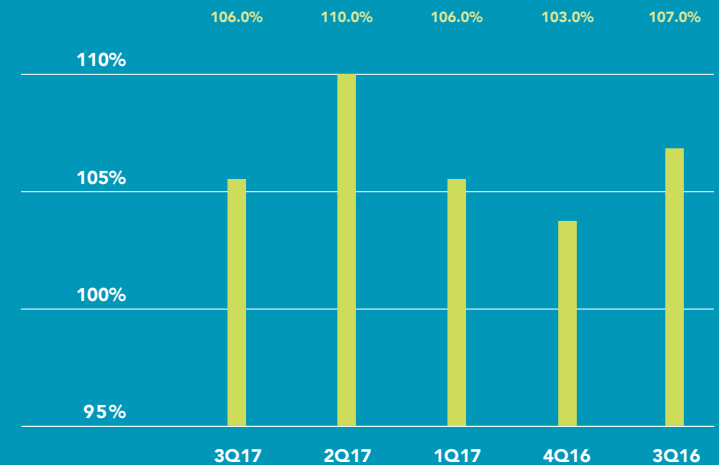
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE



West Orange

SINGLE FAMILY HOMES

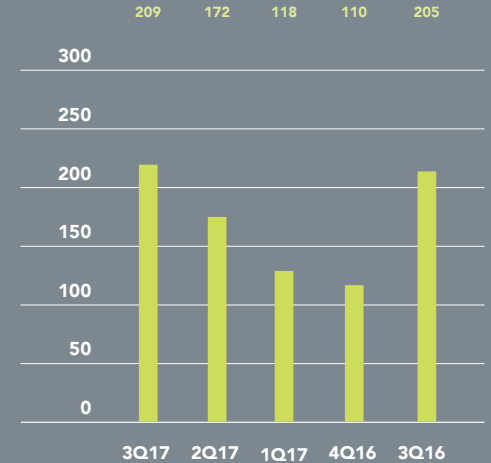
The average sale price ended at \$418,000, a minor decline of 3% over prior year. The median sale price was also down year-over-year ending at \$390,000 or 3% less than prior year.

There were slightly more closed sales with 209 closings versus 205 during the same period last year. Single Family Homes spent an average of 55 days on market with sellers gaining an average of 98% of original asking price.

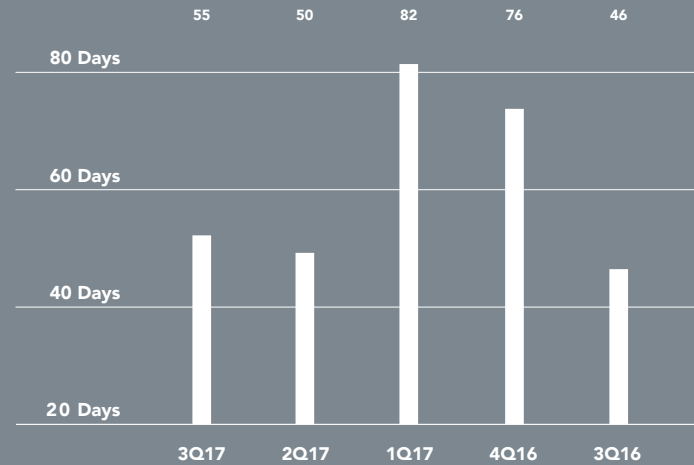
AVERAGE AND MEDIAN SALES PRICE



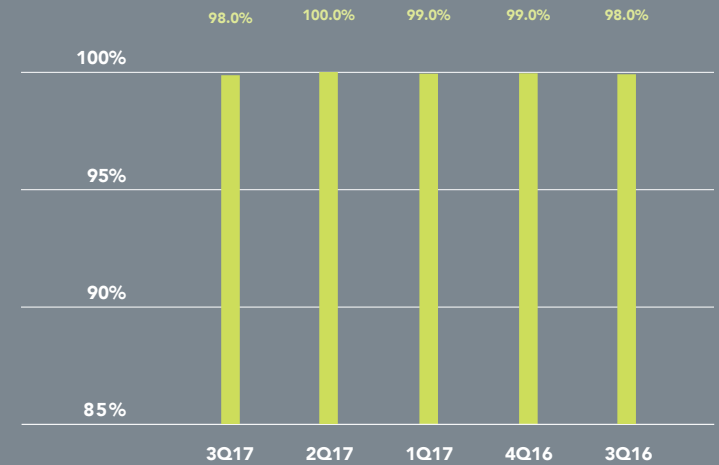
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE



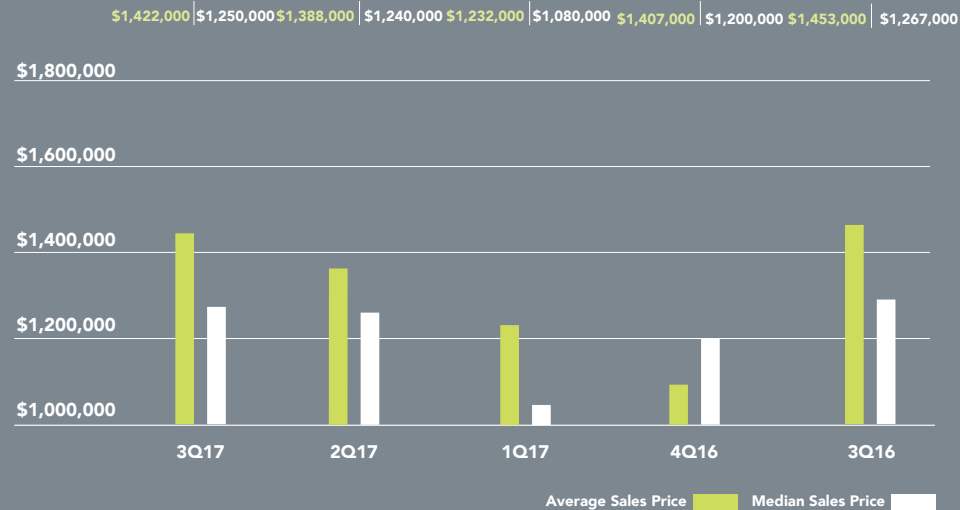
ShortHills Milburn Township

SINGLE FAMILY HOMES

The average sale price of Single Family Home sales was \$1,422,000, a modest 2% decline over prior year. The median sale price was also down slightly at \$1,250,000 as compared with median price of \$1,267,000 the prior year.

There were only 108 closed sales this period with an average of 46 days on market and sellers receiving approximately 98% of asking price.

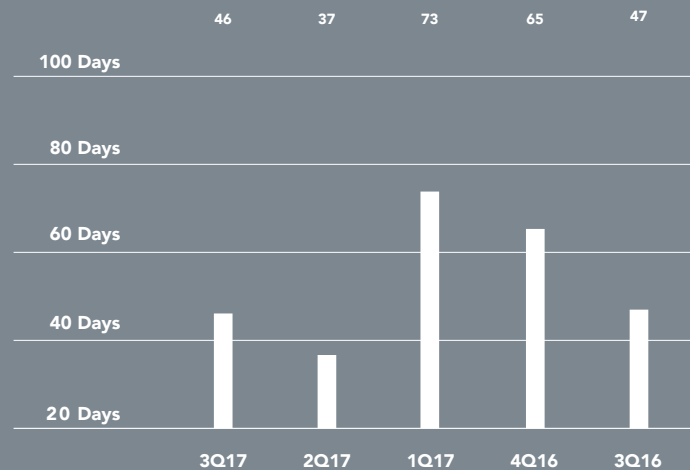
AVERAGE AND MEDIAN SALES PRICE



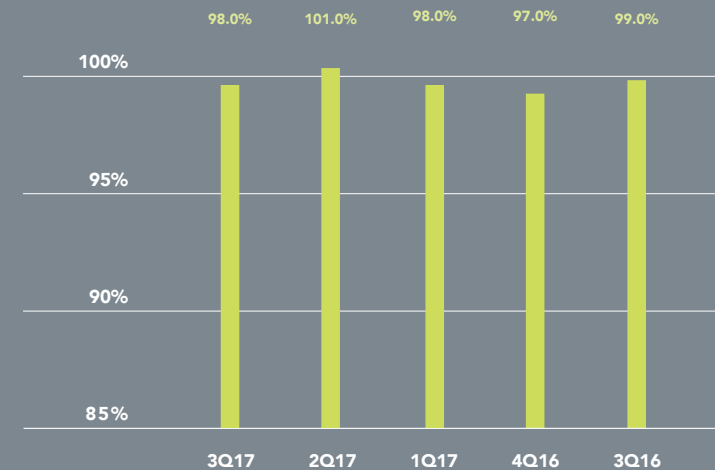
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE



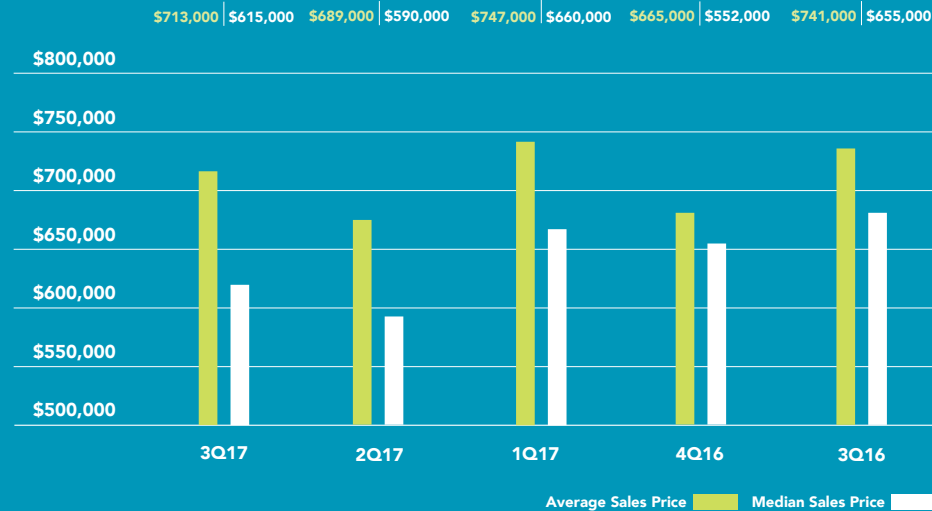
Livingston

SINGLE FAMILY HOMES

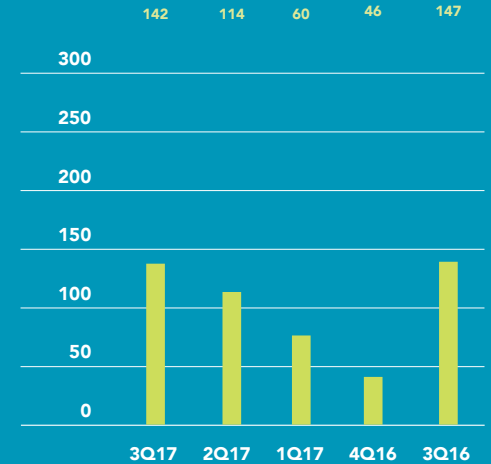
The average sale price ended at \$713,000, a minor decline of 4% over prior year. The median sale price was also down year-over-year ending at \$615,000 or 6% less than prior year.

There were slightly fewer closed sales with 142 closings versus 147 during the same period last year. Single Family Homes spent an average of 45 days on market with sellers gaining an average of 98% of original asking price.

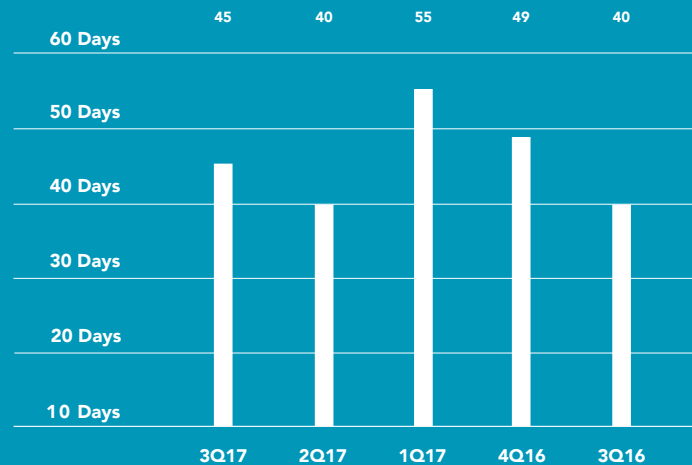
AVERAGE AND MEDIAN SALES PRICE



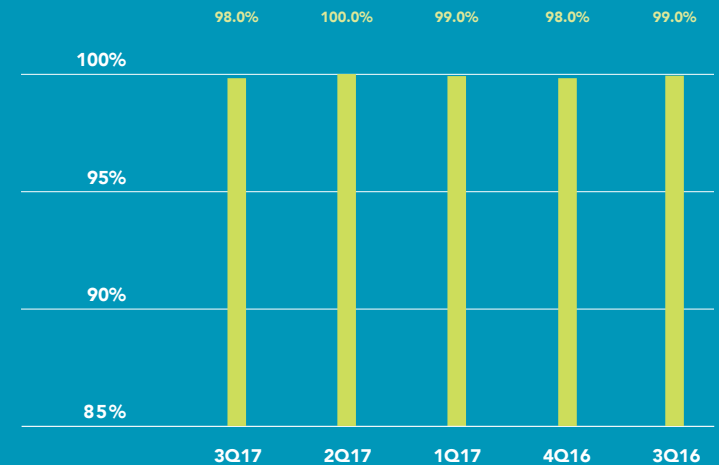
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE



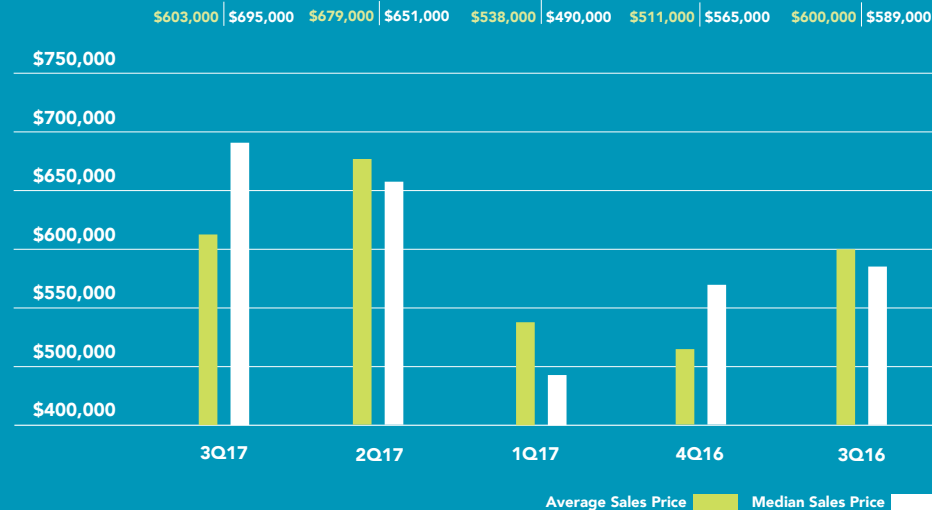
Maplewood

SINGLE FAMILY HOMES

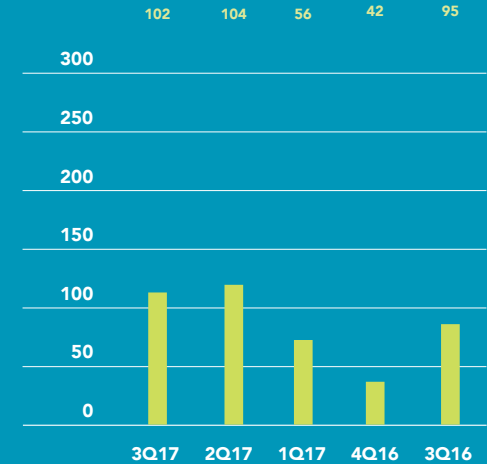
Market price measures were generally stable year-over-year with a 1% gain in average sale price and 1% gain in the median sale price. The average sale price ended at \$603,000 as compared with prior year average of \$600,000. The median sale price was also nearly equal to prior year, ending at \$595,000.

There was an increase of 7% in the number of sales with 102 closings versus 95 during the same period last year. Single Family Homes spent an average of 28 days on market with sellers gaining an average of 102% of original asking price.

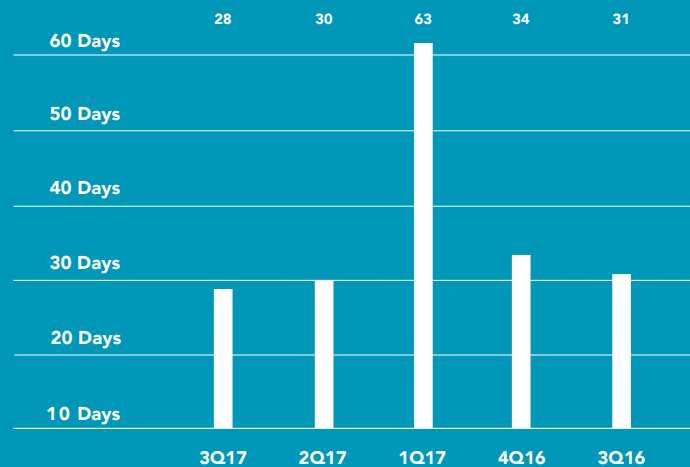
AVERAGE AND MEDIAN SALES PRICE



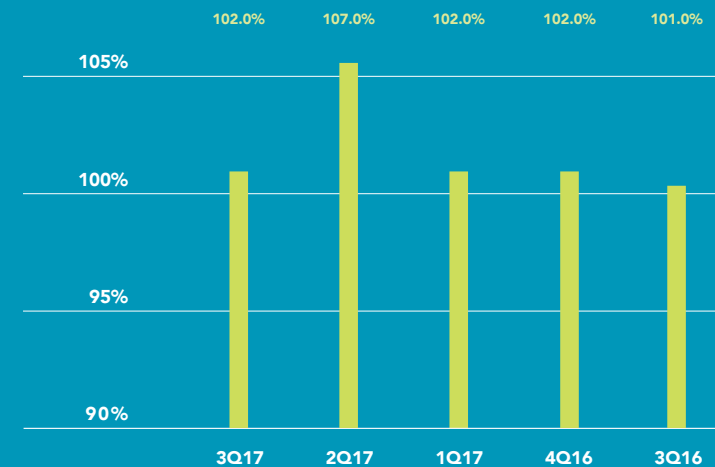
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE





OFFICES

MANHATTAN

PARK AVENUE

499 Park Avenue
New York, NY 10022
212.734.0010

EAST SIDE

770 Lexington Avenue
New York, NY 10065
212.317.7800

WEST SIDE

408 Columbus Avenue
New York, NY 10024
212.769.3000

VILLAGE

831 Broadway
New York, NY 10003
212.381.6500

SOHO

451 West Broadway
New York, NY 10012
212.381.4200

HARLEM

2169 Frederick Douglass Boulevard
New York, NY 10026
212.381.2570

WASHINGTON HEIGHTS

819 West 187th Street
New York, NY 10033
212.381.2452

RIVERDALE

RIVERDALE JOHNSON

3531 Johnson Avenue
Riverdale, NY 10463
718.878.1700

RIVERDALE MOSHOLU

5626 Mosholu Avenue
Riverdale, NY 10471
718.549.4116

BROOKLYN

BROOKLYN HEIGHTS

122 Montague Street
Brooklyn, NY 11201
718.613.2000

NORTH SLOPE

76 Seventh Avenue
Brooklyn, NY 11217
718.399.2222

PARK SLOPE

160 7th Avenue
Brooklyn, NY 11215
718.878.1960

COBBLE HILL

162 Court Street
Brooklyn, NY 11201
718.613.2020

BEDFORD STUYVESANT

316 Stuyvesant Avenue
Brooklyn, NY 11233
718.613.2800

BEDFORD STUYVESANT

1191 Bedford Avenue
Brooklyn, NY 11216
N/A

SOUTH SLOPE

1214 8th Avenue
Brooklyn, NY 11215
718.878.1888

FORT GREENE

725 Fulton Street
Brooklyn, NY 1127
718.613.2800

HUDSON VALLEY HUDSON

526 Warren Street
Hudson, NY 12534
518.828.0181

CONNECTICUT DARIEN

671 Boston Post Road
Darien, CT 06820
203.655.1418

NEW CANAAN - ELM STREET

183 Elm Street
New Canaan, CT 06840
203.966.7800

NEW CANAAN - SOUTH AVENUE

6 South Avenue
New Canaan, CT 06840
203.966.7772

ROWAYTON

140 Rowayton Avenue
Rowayton, CT 06853
203.655.1418

GREENWICH

125 Mason Street
Greenwich, CT 06830
203.869.8100

STAMFORD

1099 High Ridge Road
Stamford, CT 06905
203.329.8801

WESTPORT

379 Post Road East
Westport, CT 06880
203.221.0666

WILTON

21 River Road
Wilton, CT 06897
203.762.8118

QUEENS

LONG ISLAND CITY

47-12 Vernon Boulevard
Queens, NY 1110
718.878.1800

FOREST HILLS

108-23 Ascan Avenue
Forest Hills, NY 11375
Main #: 718-520-0303

NEW JERSEY HOBOKEN

200 Washington Street
Hoboken, NJ 07030
201.478.6700

MONTCLAIR

635 Valley Road,
Montclair, NJ 07030
973.744.6033

HAMPTONS EAST HAMPTON

2 Newtown Lane
East Hampton, NY 11937
631.324.6100

SOUTHAMPTON

31 Main Street
Southampton, NY 11968
631.283.2883

CORPORATE COMMERCIAL SALES

770 Lexington Avenue
New York, NY 10065
212.381.3208

DEVELOPMENT MARKETING

445 Park Avenue
New York, NY 10022
212.521.5703

GLOBAL SERVICES

770 Lexington Avenue
New York, NY 10065
212.381.6521

MANAGEMENT COMPANY

770 Lexington Avenue, 7th floor
New York, NY, 10065
212.508.7272

Halstead Property, LLC.

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MLS for Essex County NJ .

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